



**FROM THE  
INSTITUTE  
PRESIDENT,  
STEPHEN THORPE**

In keeping with most financial services organisations the age demographic of members of our institute continues to be a concern. In terms of numbers – fewer than 10% of our members are aged less than 35. With the changes to our membership structure which was confirmed following the October 2007 AGM, we are now ideally placed to rectify the aging profile of our profession.

In my discussion with the CEO's of a number of firms, there is a pleasing trend toward recruitment of younger people. This is borne out by a substantial increase in enrolments for the Diploma of Loss Adjusting – as reported in last months LA News.

The new "Provisional" membership class has a reduced admission fee of \$150. Available in the new year will be a membership pack which includes a very clear "pathways" document outlining the various levels of membership of our institute along with educational requirements and new application forms. This will be made available to the major adjusting firms and all divisions.

AICLA is fortunate to have a world class education system. This is a credit to the former education directors, their committees and our education partner

ANZIIF. Loss adjusting remains an interesting, demanding, but rewarding career. I know a number of younger members from my own firm have been pleasantly surprised with the diversity the job offers. I am very confident our demographic trends will start to shift during 2008.

Along with our international development director, Mr Ian McWalter and ANZIIF we are developing some exciting initiatives for training seminars in China – building upon our earlier meetings with the Chinese insurance regulator, CIRC. More in the new year.

I would like to extend thanks to the SA&NT division chair, Mr Antonio Russo and his committee for extending an invitation to their December function. The luncheon hosted retired members and as always it was great to catch up with many who were the architects of the industry as we know it today.

By now all members should have received a copy of the 2008 AICLA diary. If you have not received a copy please contact the Administrative Officer at [adminoffice@aicla.org](mailto:adminoffice@aicla.org).

In conclusion I would like to wish all members and their families a safe and happy Christmas and prosperous new year.

*Kind Regards,  
Stephen Thorpe - President*

# DIVISION NEWS

## WESTERN AUSTRALIA

The WA Division had a breakfast meeting in November with a short presentation from Phil Crib, the senior Fire Investigator from Fire & Emergency Services WA. Phil relayed some interesting statistics and they certainly indicate deliberate fires will continue and consequently there will be continuing fire assessments for adjusters.

WA Division held its Annual members' Xmas function at the Royal Perth Golf Club premises on 6th December. The guest presenter described himself the last of the entrepreneurs who has not been in captivity.

## SOUTH AUSTRALIA

On Friday, 30 November 2007 the South Australian branch held their annual combined Christmas and Retired Members Function at Adelaide Oval's Gil Langley Room.

The function, which featured an informative presentation by Mr Andrew Moore, Partner of Wotton + Kearney Insurance Lawyers, regarding the Insurance Contract Act Reform Package, was well supported through the attendance of 45 members and industry guests, and 10 Retired Members. As always, the function presented a great opportunity for current members and industry guests to catch up with those retired members who attended and who have helped shaped the local industry over many years.

Our next major industry function will be held around March 2008, and detail will follow in future newsletters.



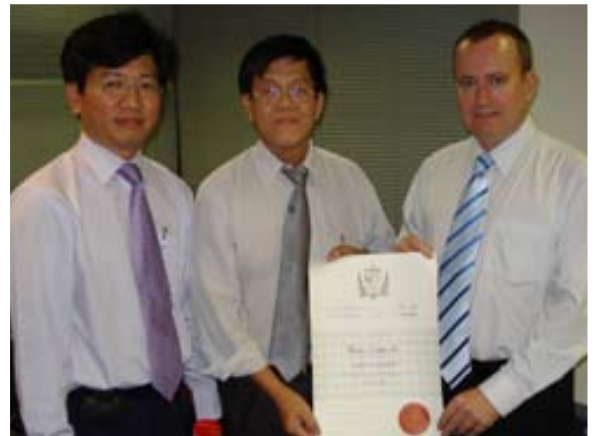
## TASMANIA

On 13th November solicitor Guy Able of Hunt and Hunt addressed the meeting concerning issues with the current Housing Indemnity Scheme in Tasmania along with issues of sub contractors' liabilities under Contract Works. The topic brought up a number of issues currently being encountered by members and was very informative. Guy has volunteered for a future similar discussion based on a specific actual case and we will take this offer up in 2008. The meeting concluded with the regular meal and nibbles.

A meal is also planned prior to Christmas in both Hobart and Launceston to bring members together to participate in some Christmas cheer.

## INTERNATIONAL

International Division Council member Stephen Kwang recently presented an elevation certificate to a number of Singapore members. Below is a photo of Stephen presenting an Associate certificate to Ee Boon Cheng of Crawfords Singapore with his Managing Director Trevor Walker in attendance.



## NEW/ELEVATED MEMBERS

Congratulations to the following recently admitted and elevated members:

### NEW MEMBERS

Name	Class	Division
Chia-Ying (Caroline) Lee	Ordinary	International
Dick Tin-hou Lo	Ordinary	International
Kar Chun (David) Chiu	Ordinary	International

### ELEVATED MEMBERS

Name	Class	Division
Ian Loudon	Associate	Queensland
Aldrin Wong	Associate	International

# POSITIONS VACANT

## CRAWFORD AND COMPANY

### BRANCH MANAGER/LOSS ADJUSTER - CAIRNS

Due to internal promotion, an opportunity has arisen for a Branch Manager / Loss Adjuster to manage our small but successful Cairns Office. This opportunity would suit candidates with either proven management experience or adjusters wanting to take the next step and move into a busy branch with lots of potential to grow. You will need to be able to manage a small but busy office and be interested and capable of tapping into the local market to grow the business even further.

The successful candidate will need to be a fully qualified Loss Adjuster, with substantial loss adjusting experience and membership with the AICLA. Excellent time management and interpersonal skills are a must.

An attractive remuneration package is on offer for the successful candidate including base salary plus super, generous bonus scheme and company vehicle or motor vehicle allowance.

Please direct all queries and your application including requests for a position description, to Anna Prusa, National HR Manager at [jobs@crowco.com.au](mailto:jobs@crowco.com.au) or fax your application on (03) 9685 0055. All enquiries and applications will be treated with the strictest of confidence.

### CONTRACTING ADJUSTER REQUIRED – WELLINGTON

Small Wellington based Loss Adjusting Practice wants Contracting Adjuster, must be experienced in insurance and claims adjustments, personal lines and some commercial.

Ability to work as part of a small friendly team adhering to existing procedures, formats, boundaries and standards set.

All applicants considered.

Please forward CV to AICLA at [adminoffice@aicla.org](mailto:adminoffice@aicla.org) for consideration.

## ACCOUNTING ADJUSTERS

Due to the continuing growth of the claims preparation division of the LMI Group, adjusters with accounting qualifications and/or experience in handling both material damage and business interruption claims, are sought for their Melbourne, Sydney and Brisbane operations.

Interested applicants should apply to the Business Manager, LMI Group, PO Box 2116, Camberwell Vic 3124, enclosing a detailed CV.

## TECHNICAL ASSESSING PTY LTD

### CONSTRUCTION LOSS ADJUSTER - SYDNEY

We require an AICLA qualified professional to join our team in our Sydney office. Ideally you will also have construction related qualifications and a background in construction losses. The primary role will be to handle specialist contract works losses, usually of some magnitude.

We will also consider candidates who may not be yet qualified, and who have only more recently entered loss adjusting, but who can demonstrate a proven track-record of progress and have other academic qualifications. Progressive training will be provided to the successful candidate.

Please apply in writing in the first instance, in confidence, to Steve Nance at Technical Assessing Pty Ltd, PO Box 1438 Macquarie Centre, NSW 2118.

Or apply on-line to [steve.nance@technical.net.au](mailto:steve.nance@technical.net.au)  
Visit our website at [www.technical.net.au](http://www.technical.net.au)

AICLA offers members the opportunity to advertise positions vacant in LA News.

The cost is \$150.00 (+ GST) and the advertisement will be run for up to two months.

The advertisements also appear on the AICLA website [www.aicla.org](http://www.aicla.org). If you wish to Advertise, please send information to [adminoffice@aicla.org](mailto:adminoffice@aicla.org).

Advertisers can remain anonymous with job applicants responding direct to AICLA.

